



November 2, 2009

Ms. Denise Berthiaume
Enterprise Leasing Company
5442 Hoffner Avenue
Orlando, Florida 32812

RE: Letter Contract

Dear Ms. Berthiaume,

Valencia Community College issued a request for proposals for vehicle rental services and Enterprise Rent-A-Car was selected as the most qualified proposer. Therefore, Valencia and Enterprise have entered in to an agreement that is effective as of November 1, 2009. The agreement is in signature route through the College's legal office and Vice President. This process should be complete by no later than Friday November, 5, 2009.

In the meantime, please accept this letter as a notice to proceed with the newly agreed upon rates and insurance coverage (attached). On or before Friday November 5, 2009 I will sent to you the fully executed agreement and also make the document available to the other Florida colleges.















Should any of your clients that utilize this contract need a copy of Valencia's Request for Proposals document, or this letter contract, it is available on the Valencia web site along with the notice of award. Please feel free to contact me if you have any questions.

<http://www.valenciacc.edu/procurement/bids.cfm>

Sincerely,

Ed Ames
Chief Procurement Officer
Valencia Community College
407-582-5528

4. PRICING: Business Rentals with Insurance

Category	CARS		RATE		
	Pictures	Make and Models	Daily	Weekly	Monthly
Economy / Subcompact		Chevy Aveo or similar	\$26.00	\$154.00	\$635.00
Compact		Nissan Versa, Toyota Yaris or similar	\$28.00	\$175.00	\$680.00
Intermediate		Pontiac G5, Nissan Sentra, Toyota Corolla or similar	\$29.00	\$180.00	\$760.00
Standard		Chevy Malibu, Ford Fusion or similar	\$30.00	\$185.00	\$790.00
Full Size		Chevy Impala, Nissan Altima, Dodge Charger or similar	\$33.00	\$190.00	\$850.00
Premium		Nissan Maxima, Toyota Avalon or similar	\$56.00	\$336.00	\$995.00
Luxury		Cadillac DTS, Lincoln Towncar or similar	\$72.00	\$400.00	\$1200.00
Minivan		Chrysler Town and Country, Dodge Grand Caravan or similar	\$42.00	\$248.00	\$990.00
Standard Sport Utility (medium)		Chevy Trailblazer, Jeep Grand Cherokee, or similar	\$65.00	\$390.00	\$1300.00
Sport Utility (large)		GMC Yukon, Chevy Tahoe, Ford Expedition, or similar	\$85.00	\$450.00	\$1600.00
Pick Up (large)		Chevy Silverado, Ford F150, or similar	\$60.00	\$346.00	\$1050.00
Cargo Van		GM Express, Ford Econoline or similar	\$47.00	\$246.00	\$990.00
*Hybrid		Toyota Prius, Toyota Camry	\$38.00	\$215.00	\$924.00
**15 Passenger Van		Chevrolet Express, Ford Econoline or similar	\$99.00	\$594.00	\$1980.00

Rates Include Collision Damage Waiver (\$1-Total Loss) and Supplemental Liability Protection (Split Limits \$100/\$300/\$50). Rates include unlimited mileage within the State of Florida and neighboring states. The lone exception is on all monthly rentals there is a cap of 2500 free miles per: * Hybrid vehicles are subject to the availability at the renting branch and are not available at all locations.

**15 passenger vans are subject to availability at the renting branch and are not available in all states. Additional miles are charged at \$.20 per mile